

Google [Web](#) [Images](#) [Groups](#) [News](#) [Froogle](#) [Local](#)<sup>New!</sup> [more »](#)

[Advanced Search](#)  
[Preferences](#)

**Web** Results 1 - 10 of about 33 for "**Sales process**" "**cumulative probability**". (0.43 seconds)

### Monte Carlo

The next step is to adjust the **cumulative probability** column so that it ...  
We guess at the **Sales, Process Cost**, and Shipping cost as used in Figure 1 above ...  
academic.uofs.edu/faculty/gramborw/tumonte.htm - 11k - Cached - Similar pages

### OutputLinks ~ Stephen Poe

... Reduce 40% - high risk. Different **sales process** Better sales-contract-AR ... different projects within each department and their **cumulative probability** of success. ...  
www.outputlinks.com/content/ stephen\_poe/display.cfm?id=3539 - 23k - Supplemental Result - Cached - Similar pages

### 8/26/2005 -- -- Darden Graduate School of Business Administration ...

... on how to manage the companies **sales process** involving customer inquiries, ...  
... or it could be used with a note on **cumulative probability** distributions ...  
www.mhhe.com/primis/catalog/pcatalog/DARDN-C.htm - 213k - Cached - Similar pages

### [PDF] ccoouurrssee lliibbraarryzzooool looggiicc , , iinncc . .

File Format: PDF/Adobe Acrobat - [View as HTML](#)  
Page 1. ccoouurrssee lliibbraarry zzoooollooggiicc, iinncc..  
Page 2. 2 TABLE OF CONTENTS PART I: SECURITIES ...  
cardinalcampus.spidergroup.co.uk/ resources/Course%20Catalogue.pdf - Supplemental Result - Similar pages

### Managing Your Corporate Portfolio, Part II

... Different **Sales process**; better Sales-contract-AR integration ... Different projects within each department and their **cumulative probability** of success. ...  
www.outputlinkz.com/html/Columnists/news-02639.shtml - 9k - Supplemental Result - Cached - Similar pages

### [PDF] House Prices and Time-till-sale in Windsor

File Format: PDF/Adobe Acrobat - [View as HTML](#)  
This research uses a non-traditional approach to the House **sales process**. ...  
**Cumulative probability**. 3 6 9 12 15 18 21 24 27 30 33. weeks. Observed ...  
zeus.uwindsor.ca/courses/econ/panglin/pvst/ptw\_bw.pdf - Supplemental Result - Similar pages

### [PDF] Actuarial pricing of energy efficiency projects: lessons foul and fair

File Format: PDF/Adobe Acrobat - [View as HTML](#)  
standard and **cumulative probability** distribution.the. numerical percentile values are shown on ... "low-touch, high volume" **sales process** for example, a ...  
www-library.lbl.gov/docs/LBNL/554/99/PDF/LBNL-55499.pdf - Supplemental Result - Similar pages

### [PDF] A Comparison of the Linear-Quadratic and Flexible-Accelerator ...

File Format: PDF/Adobe Acrobat - [View as HTML](#)  
the **sales process** predicts that sales will be 412. ... probability that does not exceed 5% and the smallest **cumulative probability** that is no smaller than ...  
php.iupui.edu/~dbivin/MODCOMP.pdf - Supplemental Result - Similar pages

### [PDF] 0001 01 02 STATE OF CALIFORNIA 03 STATE WATER RESOURCES CONTROL ...

File Format: PDF/Adobe Acrobat - [View as HTML](#)  
20 construction and **sales process**. 21 MS. SCHNEIDER: How does each of those factors impact ... 22 And here we have plotted the **cumulative probability** of ...  
www.waterrights.ca.gov/hearings/073197transcript.pdf - Similar pages

[PDF] [August 04 NL.qxd](#)

File Format: PDF/Adobe Acrobat - [View as HTML](#)

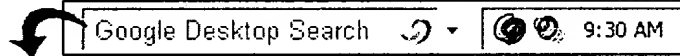
Distribution during the week (ie, you will staff the same percentage of the weekly total during an. Figure 1: **cumulative Probability** of abandon By time ...

[callcentertimes.com/news/2005may.pdf](#) - Supplemental Result - Similar pages

Try your search again on [Google Book Search](#)

Google ►

Result Page:    1   2   3    [Next](#)



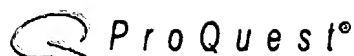
Free! Instantly find your email, files, media and web history. [Download now.](#)

"Sales process" "cumulative probabi   [Search](#)

[Search within results](#) | [Language Tools](#) | [Search Tips](#) | [Dissatisfied? Help us improve](#)

[Google Home](#) - [Advertising Programs](#) - [Business Solutions](#) - [About Google](#)

©2005 Google


[Return to the USPTO NPL Page](#) | [Help](#)


Topics

Publications

 My Research  
0 marked items

Interface language:

English

Databases selected: Multiple databases...

## Results – powered by ProQuest® Smart Search

Suggested Topics [About](#)< Previous | [Next >](#)Browse Suggested Publications [About](#) < Previous | [Next >](#)[Salespeople](#)[Salespeople AND Personal selling](#)[Salespeople AND Sales management](#)[Salespeople AND Sales](#)[Agency Sales; Irvine](#)[The American Salesman; Burlington](#)[The Journal of Personal Selling & Sales Management; New York](#)

26 documents found for: *TEXT(probabilit\*) AND TEXT(sales process) AND TEXT(forecast) AND PDN(<11/13/2000)*

[» Refine Search](#) | [Set Up Alert](#)

All sources [Scholarly Journals](#) [Magazines](#) [Trade Publications](#)
☐ Mark all 0 marked items: [Email](#) / [Cite](#) / [Export](#)
☐ [Show only full text](#)
Sort results by: [Most recent first](#)

- |                          |  |   |
|--------------------------|--|---|
| <input type="checkbox"/> | <p>1. <b><a href="#">The quest to improve the human condition: The first 1 500 articles published in Journal of Business Ethics</a></b><br/> <i>Denis Collins. Journal of Business Ethics.</i> Dordrecht: Jul 2000. Vol. 26, Iss. 1; p. 1 (73 pages)</p> | <p> <a href="#">Text+Graphics</a></p> <p> <a href="#">Page Image - PDF</a></p> <p> <a href="#">Abstract</a></p> |
| <input type="checkbox"/> | <p>2. <b><a href="#">Ineffective quotas: The hidden threat to sales compensation plans</a></b><br/> <i>S Scott Sands. Compensation and Benefits Review.</i> Saranac Lake: Mar/Apr 2000. Vol. 32, Iss. 2; p. 35 (8 pages)</p>                             | <p> <a href="#">Text+Graphics</a></p> <p> <a href="#">Page Image - PDF</a></p> <p> <a href="#">Citation</a></p> |
| <input type="checkbox"/> | <p>3. <b><a href="#">BHI Completes Review of Accounting Issues at INTEQ, Announces Intent to Sell Baker Process, Reports Fourth Quarter Results</a></b><br/> <i>Business Editors. Business Wire.</i> New York: Feb 17, 2000. p. 1</p>                    | <p> <a href="#">Full text</a></p> <p> <a href="#">Abstract</a></p>  |
| <input type="checkbox"/> | <p>4. <b><a href="#">The fiduciary responsibilities of investment bankers in change-of-control transactions: In re Daisy Systems Corp</a></b><br/> <i>M Breen Haire. The Business Lawyer.</i> Chicago: Feb 2000. Vol. 55, Iss. 2; p. 883 (34 pages)</p>  | <p> <a href="#">Full text</a></p> <p> <a href="#">Page Image - PDF</a></p> <p> <a href="#">Abstract</a></p>     |
| <input type="checkbox"/> | <p>5. <b><a href="#">Win-win marketing</a></b><br/> <i>Barry Grushkin. Intelligent Enterprise.</i> San Mateo: Oct 5, 1999. Vol. 2, Iss. 14; p. 16 (2 pages)</p>  | <p> <a href="#">Text+Graphics</a></p> <p> <a href="#">Page Image - PDF</a></p> <p> <a href="#">Abstract</a></p> |
| <input type="checkbox"/> | <p>6. <b><a href="#">Changing face of enterprise systems</a></b><br/> <i>Anonymous. Manufacturing Systems.</i> Jul 1999. Vol. 17, Iss. 7; p. 38 (52 pages)</p>   | <p> <a href="#">Full text</a></p> <p> <a href="#">Page Image - PDF</a></p> <p> <a href="#">Citation</a></p>     |
| <input type="checkbox"/> | <p>7. <b><a href="#">Relationship management systems provide an advantage</a></b><br/> <i>Sandra C Mico. Trusts &amp; Estates.</i> New York: Apr 1999. Vol. 138, Iss. 5; p. 17 (5 pages)</p>   | <p> <a href="#">Text+Graphics</a></p> <p> <a href="#">Page Image - PDF</a></p> <p> <a href="#">Abstract</a></p> |
| <input type="checkbox"/> | <p>8. <b><a href="#">Manufacturers still will be spending</a></b><br/> <i>John Roberts. Computer Reseller News.</i> Nov 2, 1998. p. 100 (2 pages)</p>  |   |

 [Text+Graphics](#)

 [Page Image - PDF](#)

 [Abstract](#)


- 
- ☐ 9. **Energy Boost**  
*Bronwyn Fryer. InformationWeek. Manhasset: May 18, 1998. p. 129 (3 pages)*

 [Text+Graphics](#)

 [Page Image - PDF](#)

 [Abstract](#)

- 
- ☐ 10. **SIEMENS NIXDORF: New banking solutions**  
*M2 Presswire. Coventry: Mar 19, 1998. p. 1*


 [Full text](#)

 [Abstract](#)


- 
- ☐ 11. **The rating game**  
*Susan Greco. Inc. Boston: Jan 1998. Vol. 20, Iss. 1; p. 93 (2 pages)*

 [Text+Graphics](#)

 [Page Image - PDF](#)

 [Abstract](#)


- 
- ☐ 12. **Using reach/frequency for Web media planning**  
*John D Leckenby, Jongpil Hong. Journal of Advertising Research. New York: Jan/Feb 1998. Vol. 38, Iss. 1; p. 7 (14 pages)*

 [Abstract](#)

- 
- ☐ 13. **The tide has turned in the Gulf of Mexico**  
*Sheila Popov. Hart's Petroleum Engineer International. Oct 1997. Vol. 70, Iss. 10; p. 25 (7 pages)*

 [Text+Graphics](#)

 [Page Image - PDF](#)

 [Citation](#)

- 
- ☐ 14. **A model engagement**  
*Stephen Cole. CA Magazine. Toronto: May 1997. Vol. 130, Iss. 4; p. 29 (4 pages)*

 [Text+Graphics](#)


 [Page Image - PDF](#)

 [Abstract](#)

- 
- ☐ 15. **Launching the revenue rocket: How revenue management can work for your business**  
*Robert G Cross. Cornell Hotel and Restaurant Administration Quarterly. Ithaca: Apr 1997. Vol. 38, Iss. 2; p. 32 (12 pages)*

 [Text+Graphics](#)

 [Page Image - PDF](#)

 [Abstract](#)

- 
- ☐ 16. **What is strategy?**  
*Porter, Michael E. Harvard Business Review. Boston: Nov-Dec 1996. Vol. 74, Iss. 6; p. 61 (18 pages)*

 [Abstract](#)

- 
- ☐ 17. **Predicting the future**  
*Cohen, Andy. Sales and Marketing Management. New York: Sep 1996. Vol. 148, Iss. 9; p. 30 (1 page)*

 [Full text](#)

 [Page Image - PDF](#)

 [Citation](#)

- 
- ☐ 18. **Sharpen cash forecasts by using operations data**  
*Sagner, James S. Corporate Cashflow. Atlanta: Apr 1996. Vol. 17, Iss. 5; p. 38 (2 pages)*

 [Full text](#)

 [Abstract](#)

- 
- ☐ 19. **Why the break-up of conglomerate business enterprises often increases value**  
*Miller, Edward M. The Journal of Social, Political, and Economic Studies. Washington: Fall 1995. Vol. 20, Iss. 3; p. 317*

 [Full text](#)

 [Abstract](#)

- 
- ☐ 20. **Sellution(TM), a new generation of advanced sales automation software, is introduced by MKTG: Marketing technologies**  
*Radice, Mike. PR Newswire. New York: Jun 06, 1995. p. 1*

 [Full text](#)

 [Abstract](#)

- 
21. **The cross-functional imperative: The case of marketing and purchasing**

- ☐ **Williams, Alvin J, Giunipero, Larry C, Henthorne, Tony L. International Journal of Purchasing and Materials Management.** Summer 1994. Vol. 30, Iss. 3; p. 29 (6 pages)
- [Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
- ☐ 22. **Sales compensation: In search of a better solution**  
Johnson, Sam T. **Compensation and Benefits Review.** Saranac Lake: Nov/Dec 1993. Vol. 25, Iss. 6; p. 53 (8 pages)
- [Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
- ☐ 23. **AN IMPLEMENTED SYSTEM FOR IMPROVING PROMOTION PRODUCTIVITY USING STORE SCANNER DATA**  
MAGID M ABRAHAM, LEONARD M LODISH. **Marketing Science (1986-1998).** Linthicum: Summer 1993. Vol. 12, Iss. 3; p. 248 (22 pages)
- [Article image - PDF](#) [Page Image - PDF](#) [Abstract](#)
- 
- ☐ 24. **An experimental investigation of the outcome bias in salesperson performance evaluations**  
Marshall, Greg W, Mowen, John C. **The Journal of Personal Selling & Sales Management.** New York: Summer 1993. Vol. 13, Iss. 3; p. 31 (17 pages)
- [Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
- ☐ 25. **ESTIMATING THE RELATIONSHIP BETWEEN PRICE AND TIME TO SALE FOR INVESTMENT PROPERTY**  
ROBERT R TRIPPI. **Management Science (pre-1986).** Linthicum: Apr 1977. Vol. 23, Iss. 8; p. 838 (5 pages)
- [Article image - PDF](#) [Page Image - PDF](#) [Abstract](#)
- 
- ☐ 26. **Market share response to advertising: An example of theory testing**  
Dan Horsky. **JMR, Journal of Marketing Research (pre-1986).** Chicago: Feb 1977. Vol. 14, Iss. 000001; p. 10 (12 pages)
- [Page Image - PDF](#) [Citation](#)
- 

1-26 of 26

Want to be notified of new results for this search? [Set Up Alert](#) ☒

Results per page:

Did you find what you're looking for? If not, [refine your search](#) below or try these suggestions.

**Suggested Topics** [About](#)

< Previous | [Next >](#)

**Browse Suggested Publications** [About](#) < Previous | [Next >](#)

[Salespeople](#)

[Salespeople AND Personal selling](#)

[Salespeople AND Sales management](#)

[Salespeople AND Sales](#)

[Agency Sales; Irvine](#)

[The American Salesman; Burlington](#)

[The Journal of Personal Selling & Sales Management; New](#)

[York](#)

## Advanced Search


Tools: [Search Tips](#) [Browse Topics](#) [4 Recent Searches](#)

probabilit*	<a href="#">Document text</a>
AND <a href="#">sales process</a>	<a href="#">Document text</a>
AND <a href="#">forecast</a>	<a href="#">Document text</a>

[Add a row](#) | [Remove a row](#) [Search](#) [Clear](#)

Database: [Multiple databases...](#) [Select multiple databases](#)

Date range: [Before this date...](#) [11/13/2000](#) [About](#)

Limit results to: ☐ Full text documents only 

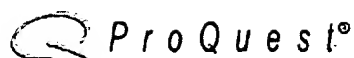
☐ Scholarly journals, including peer-reviewed  [About](#)

[More Search Options](#)

Copyright © 2005 ProQuest Information and Learning Company. All rights reserved. [Terms and Conditions](#)

[Text-only interface](#)




[Return to the USPTO NPL Page](#) | [Help](#)


Topics

Publications

 My Research  
0 marked items

Interface language:

English

Databases selected: Multiple databases...

## Results – powered by ProQuest® Smart Search

Suggested Topics [About](#)< Previous | [Next >](#)Browse Suggested Publications [About](#) < Previous | [Next >](#)[Earnings forecasting](#)[Earnings forecasting AND Stock prices](#)[Earnings forecasting AND Disclosure](#)[Sales AND forecast](#)[Contemporary Accounting Research; Toronto](#)[The Accounting Review; Sarasota](#)[Sales and Marketing Management; New York](#)[CTS Accounting Software Survey](#)

27 documents found for: *TEXT(Sales) AND TEXT(Pipeline Management) AND TEXT (forecast) AND PDN(<11/1/2000)*

[» Refine Search](#) | [Set Up Alert](#) 

All sources [Scholarly Journals](#) [Magazines](#) [Trade Publications](#) [Newspapers](#)
☐ Mark all 0 marked items: [Email](#) / [Cite](#) / [Export](#)
☐ [Show only full text](#)
Sort results by: [Most recent first](#)
☐ 1. [CRM tools offer sales-force solutions](#)
*Marion Agnew. InformationWeek. Manhasset: Aug 21, 2000. p. 116 (4 pages)*
[Text+Graphics](#)
[Page Image - PDF](#)
[Abstract](#)
☐ 2. [Epicor's Customer Relationship Management Solution Enables Protocol Systems to Attain Significant Increase in Productivity](#)
*PR Newswire. New York: Feb 29, 2000. p. 1*
[Full text](#)
[Abstract](#)
☐ 3. [The Pru view: '00 might be big zero again](#)
*Don Hogsett. Home Textiles Today. High Point: Jan 31, 2000. Vol. 21, Iss. 21; p. 1 (2 pages)*
[Full text](#)
[Page Image - PDF](#)
[Abstract](#)
☐ 4. [IndyMac Reports Record Annual Earnings of \\$115.9 Million in 1999; e- MITS.com Internet Fundings Total \\$2.3 Billion for 1999, up 327% Over 1998](#)
*Business Editors. Business Wire. New York: Jan 19, 2000. p. 1*
[Full text](#)
[Abstract](#)
☐ 5. [Astea's SalesAlliance\(TM\) Integrates Sales Force Automation With Customer Service and Award-Winning Internet Field Connectivity](#)
*PR Newswire. New York: Jan 10, 2000. p. 1*
[Full text](#)
[Abstract](#)
☐ 6. [Profit Solutions Announces First 100 Percent Web-Based CRM System for Mid-Market](#)
*PR Newswire. New York: Oct 25, 1999. p. 1*
[Full text](#)
[Abstract](#)
☐ 7. [Sales Performance International Introduces Program Focused on Sales Management](#)
*PR Newswire. New York: Aug 10, 1999. p. 1*
[Full text](#)
[Abstract](#)
☐ 8. [UpShot.com and Intuit Announce Instant Sales Automation for \\$1 a Day](#)
*PR Newswire. New York: Aug 2, 1999. p. 1*
[Full text](#)
[Abstract](#)

- 
9. Do you know how profitable your customer relationships are?  
*Pookie Melberg. ICB. London: Mar/Apr 1999. Vol. 15, Iss. 2; p. 40 (2 pages)*  
[Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
10. The impact of agile manufacturing on supply chain dynamics  
*Denis R Towill, Peter McCullen. International Journal of Logistics Management. Ponte Vedra Beach: 1999. Vol. 10, Iss. 1; p. 83 (14 pages)*  
[Text+Graphics](#) [Page Image - PDF](#) [Abstract](#)
- 
11. Our economy, your bank: In sickness and in health  
*Keith E Lawder. The Journal of Lending & Credit Risk Management. Dec 1998. Vol. 81, Iss. 4; p. 24 (5 pages)*  
[Abstract](#)
- 
12. SalesLogix New SolutionPacks Deliver Advanced Sales Forecasting and Enterprise Power; New Technology Facilitates Rapid Development of Custom SalesLogix Plug-Ins  
*Business Editors/Computer Writers. Business Wire. New York: Nov 3, 1998. p. 1*  
[Full text](#) [Abstract](#)
- 
13. Reporting that helps companies hold customers  
*Nico Nierenberg. Call Center Solutions. Nov 1998. Vol. 17, Iss. 5; p. 110 (3 pages)*  
[Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
14. 'Comm' in Ground; Billions in communications infrastructure is going underground at hyperspeed  
*Matthew Phair, Carl Kovac and Peter Reina. ENR. New York: February 23, 1998. Vol. 240, Iss. 8; p. 30*  
[Full text](#) [Abstract](#)
- 
15. Information enrichment: designing the supply chain for competitive advantage  
*Mason-Jones, R., Towill, D.R.. Supply Chain Management. Bradford: 1997. Vol. 2, Iss. 4; p. 137*  
[Full text](#) [Abstract](#)
- 
16. Rubbermaid: Honed forecasting makes for competitive edge  
*Anonymous. Computerworld. Framingham: Jul 29, 1996. Vol. 30, Iss. 31; p. 79 (1 page)*  
[Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
17. Sales Management Systems -- Sales Tracking Gets Boost -- Salesoft package helps managers keep track of prospective sales  
*Doug Bartholomew. InformationWeek. Manhasset: Mar 11, 1996. p. 89*  
[Full text](#) [Citation](#)
- 
18. Achieving superior operating performance from integrated pipeline management: an empirical study  
*Forza, Cipriano. International Journal of Physical Distribution & Logistics Management. Bradford: 1996. Vol. 26, Iss. 9; p. 36*  
[Full text](#) [Abstract](#)
- 
19. 1995 software guide: Conveying the message faster, more efficiently  
*Anonymous. Direct Marketing. Garden City: Jul 1995. Vol. 58, Iss. 3; p. 38 (14 pages)*  
[Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
20. Seeking sanity in pricing  
*McMurray, John P. Mortgage Banking. Washington: Dec 1994. Vol. 55, Iss. 3; p. 70 (7 pages)*  
[Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
21. Tap new opportunities to control costs  
*Harrington, Lisa H. Transportation & Distribution. Jan 1994. Vol. 35, Iss. 1; p. 31 (4 pages)*



[Full text](#) [Page Image - PDF](#) [Abstract](#)

- ☐ 22. [Sears' merchandise allocation system helps spur a turnaround](#)  
*Anonymous. Chain Store Age Executive with Shopping Center Age.* Oct 1993. Vol. 69, Iss. 10; p. 20 (2 pages)

[Full text](#) [Abstract](#)

- ☐ 23. [In the Year 2002](#)  
*Guttentag, Jack, Redstone, Allan. Mortgage Banking.* Washington: Oct 1992. Vol. 53, Iss. 1; p. 68 (9 pages)

[Full text](#) [Page Image - PDF](#) [Abstract](#)

- ☐ 24. [A New Pipeline Paradigm](#)  
*Hayden, Luke S., Di Bias, Dean M.. Mortgage Banking.* Washington: May 1992. Vol. 52, Iss. 8; p. 73 (6 pages)

[Full text](#) [Page Image - PDF](#) [Abstract](#)

- ☐ 25. [Mega-NOPR: Don't Shoot, It's the Peace Dove](#)  
*Whitcomb, Paulette. Oil & Gas Investor.* Denver: May 1992. p. 8 (8 pages)

[Full text](#) [Page Image - PDF](#) [Abstract](#)

- ☐ 26. [Calculating Risks](#)  
*Wolcott, Hunter W.. Mortgage Banking.* Washington: May 1991. Vol. 51, Iss. 8; p. 55 (6 pages)

[Full text](#) [Page Image - PDF](#) [Abstract](#)

- ☐ 27. [Business Topics ConAgra Names Division Heads Business Happenings Applause Video To Open More Stores; \[Bulldog Edition\]](#)  
*Alan Gersten. Omaha World - Herald.* Omaha, Neb.: Mar 29, 1987. p. 1

[Full text](#) [Abstract](#)

1-27 of 27

Want to be notified of new results for this search? [Set Up Alert](#) Results per page: 30 Did you find what you're looking for? If not, [refine your search](#) below or try these suggestions.**Suggested Topics** [About](#)< Previous | [Next](#) >**Browse Suggested Publications** [About](#) < Previous | [Next](#) >[Earnings forecasting](#)[Earnings forecasting AND Stock prices](#)[Earnings forecasting AND Disclosure](#)[Sales AND forecast](#)[Contemporary Accounting Research; Toronto](#)[The Accounting Review; Sarasota](#)[Sales and Marketing Management; New York](#)[CTS Accounting Software Survey](#)

## Advanced Search

Tools: [Search Tips](#) [Browse Topics](#) [3 Recent Searches](#)     [Add a row](#) | [Remove a row](#)Database: [Select multiple databases](#)Date range: [About](#)Limit results to: ☐ Full text documents only

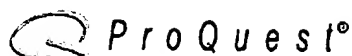
☐ Scholarly journals, including peer-reviewed ;  [About](#)

[More Search Options](#)

Copyright © 2005 ProQuest Information and Learning Company. All rights reserved. [Terms and Conditions](#)

[Text-only interface](#)



[Return to the USPTO NPL Page](#) | [Help](#)

Basic

**Advanced**

Topics

Publications

 My Research  
0 marked items

Interface language:

English


Databases selected: Multiple databases...

**Results** – powered by ProQuest® Smart Search**Suggested Topics** [About](#)< Previous | [Next >](#)**Browse Suggested Publications** [About](#) < Previous | [Next >](#)[Pipelines](#)[Pipelines AND Petroleum industry](#)[Pipelines AND Software packages](#)[Pipelines AND Statistical data](#)[Oil & Gas Journal; Tulsa](#)[CRN; Jericho](#)[Customer Relationship Management; Medford](#)31 documents found for: *TEXT(saleslogix) AND TEXT(pipeline) AND PDN(<11/13/1999)* » [Refine Search](#) | [Set Up Alert](#) All sources [Trade Publications](#) [Newspapers](#)☐ Mark all 0 marked items: Email / Cite / Export [Show only full text](#)Sort results by: [Most recent first](#)


- ☐ 1. [ebaseOne Completes Consolidation of Prime Net Corporation Operations](#)  
*Business Editors/High Tech Writers. Business Wire. New York: Nov 2, 1999. p. 1*  
 [Full text](#) [Abstract](#)
- 
- ☐ 2. [PR Newswire National Summary, Wednesday, October 20, After 4 p.m. ET](#)  
*PR Newswire. New York: Oct 20, 1999. p. 1*  
 [Full text](#) [Citation](#)
- 
- ☐ 3. [PR Newswire National Summary, Thursday, Sept. 9, 1999 To 10 A.M. ET](#)  
*PR Newswire. New York: Sep 9, 1999. p. 1*  
 [Full text](#) [Citation](#)
- 
- ☐ 4. [SalesLogix Announces All-in-One Web Portal Solution For Partner Relationship Management](#)  
*PR Newswire. New York: Sep 1, 1999. p. 1*  
 [Full text](#) [Abstract](#)
- 
- ☐ 5. [PR Newswire High Technology Summary Wednesday, August 25, 1999](#)  
*PR Newswire. New York: Aug 25, 1999. p. 1*  
 [Full text](#) [Citation](#)
- 
- ☐ 6. [SalesLogix Introduces Master Series Program](#)  
*PR Newswire. New York: Aug 25, 1999. p. 1*  
 [Full text](#) [Abstract](#)
- 
- ☐ 7. [Satisfaction Guaranteed -- Taking Their Cue From Web Customers, Smart E-Businesses Know That Service Is King.](#)  
*Judy Democker. InternetWeek. Manhasset: Aug 23, 1999. p. PG.41*  
 [Full text](#) [Abstract](#)
- 
- ☐ 8. [PR Newswire California Summary, Tuesday, July 20 up to 10:00 a.m. PT](#)  
*PR Newswire. New York: Jul 20, 1999. p. 1*  
 [Full text](#) [Citation](#)
- 
- ☐ 9. [PR Newswire National Summary, Thursday, July 15, to 10 A.M. EDT](#)  
*PR Newswire. New York: Jul 15, 1999. p. 1*

 [Full text](#) [Citation](#)

- ☐ 10. [PR Newswire High Technology Summary Wednesday, July 14, 1999](#)  
PR Newswire. New York: Jul 14, 1999. p. 1

 [Full text](#) [Citation](#)

- ☐ 11. [PR Newswire National Summary, Friday, July 2, 10 A.M. EDT to Noon](#)  
PR Newswire. New York: Jul 2, 1999. p. 1

 [Full text](#) [Citation](#)


- ☐ 12. [New Stock Listings](#)  
*Wall Street Journal (Eastern edition)*. New York, N.Y.: Jun 1, 1999. p. 1

 [Full text](#) [Abstract](#)


- ☐ 13. [Castle Group brews franchise recipe](#)  
*Herman Mehling. Computer Reseller News*. May 31, 1999. p. 59 (1 page)

 [Text+Graphics](#) [Page Image - PDF](#) [Abstract](#)


- ☐ 14. [STOCKS IN THE NEWS -; \[FINAL Edition\]](#)  
*Buffalo News*. Buffalo, N.Y.: May 30, 1999. p. C.14

 [Full text](#) [Citation](#)


- ☐ 15. [INFORMATION ADVANTAGE: Information Advantage reports first fiscal quarter results](#)  
*M2 Presswire*. Coventry: May 27, 1999. p. 1

 [Full text](#) [Abstract](#)

- ☐ 16. [Information Advantage Reports First Fiscal Quarter Results](#)  
*PR Newswire*. New York: May 26, 1999. p. 1

 [Full text](#) [Abstract](#)


- ☐ 17. [Equity Offerings Scheduled for Week; \[Schedule\]](#)  
*New York Times (Late Edition (East Coast))*. New York, N.Y.: May 24, 1999. p. C.7

 [Full text](#) [Abstract](#)


- ☐ 18. [Barnesandnoble.com is among this week's scheduled IPOs](#)  
*Austin American Statesman*. Austin, Tex.: May 22, 1999. p. 2

 [Full text](#) [Abstract](#)


- ☐ 19. [PR Newswire California Summary, Monday, April 19 up to 10 a.m. PT](#)  
*PR Newswire*. New York: Apr 19, 1999. p. 1

 [Full text](#) [Citation](#)


- ☐ 20. [PR Newswire National Summary, Tuesday, April 6, to 10:00 A.M. EST](#)  
*PR Newswire*. New York: Apr 6, 1999. p. 1

 [Full text](#) [Citation](#)

- ☐ 21. [Face the customer](#)  
*Karen Abramic Dilger. Manufacturing Systems*. Mar 1999. Vol. 17, Iss. 3; p. 44

 [Full text](#) [Abstract](#)

- ☐ 22. [Practical Sales Tools Unveils UnwiredContact, the First Wireless, Handheld Interface to Popular Contact Management Systems](#)  
*Business Editors/High-Tech Writers DCI Sales Automation Expo. Business Wire*. New York: Feb 22, 1999. p. 1

 [Full text](#) [Abstract](#)






23. Cyber sense  
Chaim Yudkowsky. **Atlanta Business Chronicle**. Atlanta: Feb 5-Feb 11, 1999. Vol. 21, Iss. 35; p. 57A (1 page)  
[Citation](#)
- 
24. SalesLogix New SolutionPacks Deliver Advanced Sales Forecasting and Enterprise Power; New Technology Facilitates Rapid Development of Custom SalesLogix Plug-Ins  
Business Editors/Computer Writers. **Business Wire**. New York: Nov 3, 1998. p. 1  
[Full text](#) [Abstract](#)
- 
25. SalesLogix Corp. Announces Four New Products and Technologies; Version 3.0 Adds Enterprise Power, Advanced Forecasting and Web Integration  
Business Editors/Computer Writers. **Business Wire**. New York: Nov 3, 1998. p. 1  
[Full text](#) [Abstract](#)
- 
26. Equipping sales road warriors  
Stannie Holt, Jessica Davis. **InfoWorld**. San Mateo: Sep 28, 1998. Vol. 20, Iss. 39; p. 66 (1 page)  
[Full text](#) [Page Image - PDF](#) [Abstract](#)
- 
27. Cyber sense  
Chaim Yudkowsky. **Business First**. Louisville: Sep 14, 1998. Vol. 15, Iss. 6; p. 19 (1 page)  
[Citation](#)
- 
28. Cyber-sense  
Chaim Yadkowsky. **Wichita Business Journal**. Wichita: Sep 11, 1998. Vol. 13, Iss. 37; p. 27 (2 pages)  
[Citation](#)
- 
29. Cybersense  
Chaim Yudkowsky. **Orlando Business Journal**. Orlando: Sep 4-Sep 10, 1998. Vol. 15, Iss. 14; p. 15 (2 pages)  
[Citation](#)
- 
30. Byte of advice  
Chaim Yudkowsky. **Business First**. Columbus: Aug 28, 1998. Vol. 15, Iss. 1; p. 28 (1 page)  
[Citation](#)
- 

1-30 of 31

< First | < Previous 1 2 [Next](#) >Want to be notified of new results for this search? [Set Up Alert](#) Results per page: 30 Did you find what you're looking for? If not, [refine your search](#) below or try these suggestions.**Suggested Topics** [About](#)< Previous | [Next](#) >**Browse Suggested Publications** [About](#) < Previous | [Next](#) >[Pipelines](#)[Oil & Gas Journal; Tulsa](#)[Pipelines AND Petroleum industry](#)[CRN; Jericho](#)[Pipelines AND Software packages](#)[Customer Relationship Management; Medford](#)[Pipelines AND Statistical data](#)

## Advanced Search

Tools: [Search Tips](#) [Browse Topics](#) [3 Recent Searches](#)

saleslogix		Document text 
AND 	pipeline	Document text 
AND 		Citation and abstract 



[Add a row](#) | [Remove a row](#)

[Search](#)

[Clear](#)

Database: [Multiple databases...](#) [Select multiple databases](#)

Date range: [Before this date...](#) [11/13/1999](#) [About](#)

Limit results to: ☐ Full text documents only   
☐ Scholarly journals, including peer-reviewed  [About](#)

[More Search Options](#)

Copyright © 2005 ProQuest Information and Learning Company. All rights reserved. [Terms and Conditions](#)

[Text-only interface](#)

